THE FULL PATH

From search to closing

Ten steps, three companies, one order. When the order gets broken is when the deposit gets lost.

01 NORK GROUP

Find the property

Get into the Nork Group platform or the team WhatsApp group. Filter by market. Ask about availability - and who controls the house.

02 NORK GROUP

Understand where it came from

Wholesale or MLS? If wholesale: assignment or double close. What contract you sign, what he makes, and what changes for you.

03 TRIGON

Comps FIRST - before you walk the house

Comp report within a quarter to half mile. If you are a realtor, blend your MLS comps with ours in the ARV estimator. No MLS? The tool gives them to you.

04 NORK GROUP

Is there room to ask for a reduction?

With the number in hand you negotiate. Without it, you guess. If the seller is slow to give access, go look at another house in the meantime.

05 YOU + TEAM

Now go walk the house

Never alone. Bring someone who knows construction. Roof, plumbing, electrical, structure, permits. The expensive part is not what you can see.

06 TRIGON

The rehab budget

The heart of your ROI. Materials, labor, permits, contingency - and the months, because every month is interest running.

07 TRIGON

Run the Fix & Flip and ask the AI

Cost + rehab + months + interest. Play with the delay scenario. Trigon AI tells you if the number holds - and behind that answer there is a team.

08 NORK CAPITAL

Get pre-qualified BEFORE you offer

Documents, credit, entity, terms, maximum amount. Hard money closes in 21 business days: the paperwork is ready before, not after.

09 NORK GROUP

Make the offer - protected

With the team beside you, without burning the affiliated wholesaler relationship. We read the contract together before you sign.

10 NORK GROUP

Close, rehab, sell

And at any point along this path the answer can be NO. That is part of the system too.

This business runs on numbers and patience. In that order.

JEAN PAUL URQUIZO Founder

jp@thetrigon.com · (786) 556-0029

NORK GROUP
Off-market properties

NORK CAPITAL LENDING
Private capital · Hard money

TRIGON
Analysis tools